

YOUTH ON THEIR OWN BOARD MEETING MINUTES

Thursday, November 16, 2017 – 5:40pm

MPR

Board Members In Attendance: Elizabeth Nielsen, Jay Peskoe, Sean Denlinger, Glynda Underwood, Deb Salaiz, Tony Cazzato, Mary Stewart, Bill Stoffers

Board Members Absent: Kris Cohen, Bob Villamana, Jane Klipp, Tom Hoyt, Katina Koller, Mike Hanson

Staff Members in Attendance: Nicola Hartman, Matthew Palmer, Daniel Armenta, Daniela Zasa, Katrina Verduzco, Monika Cabrera

Guest: Eva Murzaite

Call to Order: Tony Cazzato, Board Vice President, called the meeting to order at 5:40 pm

Approval of October Minutes:

- Jay Peskoe motions to approve October minutes, seconded by Bill Stoffers. All voted in favor of the motion, none opposed.

Finance Report: Deb Salaiz

- Strong performance
- Audit is in final stages
- Minor adjustments – nothing significant
- Positive cash flow position-ahead of last year
- Total investment are at \$1.4M
- Uncorking Success – Continuing to access total revenue – Significant increase over 2016

- Elizabeth Nielsen motions to approve October finance report, seconded by William Taylor. All voted in favor of the motion, none opposed.

Nicola & Matthew Discuss - November – Received a gift \$75,000 in which \$35,000 of it was designated to be used to pay off the mortgage of our Building. Our current balance of the building is around \$38,000 which brings our monthly payment to \$2,240 and if we pay off the mortgage 6 months early it will save us a little over \$5,000 in interest.

Approval to gives us permission to pay off the mortgage balance early

- Bill Stoffers motions to approve permission to pay off the mortgage balance early, seconded by Jay Peskoe. All voted in favor of the motion, none opposed.

CEO Report: Nicola Hartmann

- Daniel Armenta received a promotion to be Director of Philanthropy
- Searching for a Development Manager
- Organization chart – Made changes
- Fast Pitch was a success – Won 2 awards totaling \$11k and a 2 page spread in Biz Tucson Magazine for spring 2018 and we will be mentioned in the winter 2017 spread
- Holiday bonuses for staff
- Talked about potential board members
- Mary Stewarts last board meeting

Program Update: Daniela Zasa

Presentation

- Changes made to application
- Where are our youth staying?
- What kind of support do youth get from their parents?

Clienttrack- Causing issues

- Hired a data base consultant to give us insight to what our problems are and how to plan for our next steps. We've met with him twice in the last two weeks.
- Spanish translator – searching for someone to translate the application and other YOTO information
- New ways to reach out to students – New flyers for students who may not receive their checks this allows them to still be informed with resources.
- Dropout prevention program – Program coordinator implements effective goal settings – weekly or biweekly check-in
- Case noting – Brand new but this helps us get a better understanding of who are students are in the program.

Fund Development Committee Report: Daniel Armenta & Mary Stewart

- Fall Wine Tasting – Almost full attendance from Board members. Sold out 5 weeks ahead of event.
- Total giving is up this year

Other business:

Old Business - None

New business

- Board retreat
- Space committee –will be starting to meet

- Thank you CAT (Caterpillar) for the help with putting up the table outside of the YOTO building
- Smoke shop is being built – the building in front of us. The one we had attempted to purchase.

- Jay Peskoe motions to have meeting adjourned, seconded by Bill Stoffers. All voted in favor of the motion, none opposed.

Transcribed by Katrina Verduzco

Meeting Adjourned at 7:00 P.M